

Allen Recruitment were frustrated with the length of time that simple tasks - such as preparing and sharing CVs and contracts, and getting contracts signed - were taking. Thanks to Kyloe AwesomeDocs, this is now a thing of the past.

## Background

Allen Recruitment Consulting is an international recruitment consultancy firm established in 1998 with offices in Ireland, UK, Netherlands and Poland. They became one of Bullhorn's first European customers when they made the move from Bond Adapt in 2013.

Kyloe were first recommended to Allen Recruitment by their Bullhorn account manager in relation to a customisation. That sparked a conversation where it became clear that our AwesomeDocs product would be hugely beneficial to streamlining their processes.

## Challenges

Brian Cunningham (Managing Director, Allen Recruitment) told us that *"Simple tasks were taking far too long – things like preparing job specs or formatting CVs could take upto an hour, which was really slowing down how quickly these were getting sent out"*.

*"Creating contracts manually was also taking a long time and we were seeing a lot of errors. Due to the international nature of our work we're required to include country specific information which adds an extra layer of complexity when putting them together. We were also posting them out for people to sign and return which meant that turnaround times on getting the completed version back weren't ideal and really slowed the whole process down."*

## Key objectives

- Cut the time that consultants were spending on creating documents
- Reduce errors when creating documents
- Accelerate contract signing speed

**" Kyloe AwesomeDocs has made a huge difference to the efficiency of our processes."**

Brian Cunningham, Managing Director, Allen Recruitment Consulting

## The Kyløe solution

After listening to Allen Recruitment's objectives, the obvious solution was our Kyløe AwesomeDocs product. Using this, they have standardised document templates, incorporating country and / or client specific requirements where needed. Now, when consultants need to create a document, they simply select the correct template and Kyløe AwesomeDocs fills in the blanks by pulling the information directly from Bullhorn, meaning that documents are created error free and how the client wants them within a matter of minutes.

Not only does Kyløe AwesomeDocs reduce time and errors when creating and sending documents but the DocuSign functionality included as part of the product also dramatically reduces the time it takes to get contracts signed and returned.

**" Mistakes in contracts have been eliminated and we're also seeing them being signed within minutes – a huge difference compared with how long it used to take!"**

Brian Cunningham, Managing Director, Allen Recruitment Consulting

## The benefits

*"Our document creation and send process is so much more efficient now thanks to Kyløe AwesomeDocs. Using templates we can create and send documents like job specs, CVs, and contracts far faster, and be confident that the information they contain is correct."*

*"The templates also allow us to tailor each document to suit individual client requirements meaning that what we're sending is automatically in the format that they want."*

*"When it come to getting contracts signed the whole process is so much more streamlined - instead of printing and posting a contract and waiting for someone to sign it and return it, we can now send them straight from Bullhorn for the recipient to sign electronically using the computer, tablet, or mobile."*



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